neonvest

SAMPLE · CLIENT AND INVESTOR DETAILS REDACTED

PRELIMINARY SUPERCHARGER MATCH



Where the network fits a freight execution platform raising a seed bridge

The Supercharger network screened against the company's declared sector, stage and geography, and the six routes into the 205 investors who survive it. Every cut is on what the investor declared for themselves.

THE SCREEN

292 → 220 → 205

Sector, then stage, then geography. Of the 205 that survive, 80 declare both supply chain and enterprise SaaS: the profile that reads this company the way it is actually built.

PREPARED BY

neonVest Deal Team · November 2026

HOW THE NETWORK WAS SCREENED

Down to the 205 who fit your round

The matches are what survives a screen run against every investor in the Supercharger network, on criteria each one declared for themselves rather than criteria we inferred from a portfolio.

CRITERION	WHY IT IS APPLIED	SUPERCHARGERS
Declare supply chain and logistics, mobility, or enterprise SaaS	You are bought as enterprise software and sold on a freight outcome, so an investor who declares any of the three is already in scope. One who declares none will spend the first meeting deciding whether a brokerage that sells software is a software company.	**292**
— and invest at seed	Declared stage, not inferred from check history. A bridge of this size sits squarely at seed, so seed declarations are kept and profiles marked not investing right now are excluded.	**220**
— and invest in the United States	A US headquarters, a US carrier network and a US round. Geography removes only fifteen, because the network is weighted to the United States.	**205**

What sits inside the 205

WITHIN THE 205	COUNT	SHARE
Declare both supply chain and enterprise SaaS	**80**	**39%**
Declare artificial intelligence	**141**	**69%**
Declare mobility	**75**	**37%**
Angels, operators and founders who invest personally	**98**	**48%**
Corporate venture vehicles	**12**	**6%**
Declare business-to-business	**204**	**99%**

What the shape of the funnel says

The sector cut does most of the work. Freight and logistics is a narrower field in this network than software generally, so the first cut removes the most and the rest of the funnel is nearly free: stage removes 72 and geography 15.

Almost none of them will need the buyer explained. 204 of the 205 declare business-to-business, and 80 declare both halves of what you are: supply chain and enterprise software.

Every number here is a declaration the investor made when they joined, and none of it is inferred. The screen does not filter on appetite for a SAFE, on check size against the bridge, or on comfort with a brokerage underneath a software line. Those belong to a conversation, not a filter.

HOW WE WOULD WORK IT

Six routes into the 205

Each route identifies a pathway and the closest named match inside it. No introduction, investor interest or campaign activity is implied.

ROUTE	WHY IT IS ON THE LIST	NAMED MATCH
A · Supply-chain and software dual mandates	Declare both supply chain and enterprise SaaS. Eighty of the 205, and the profile that needs the least translation.	[redacted]
B · Applied AI for physical operations	Underwrite the agent architecture rather than the vertical. 141 declare AI; 132 pair it with enterprise SaaS and 73 with supply chain.	[redacted]
C · Mobility and fleet technology	Already understand trucks, carriers and the economics of a load. 75 declare mobility.	[redacted]
D · Corporate venture and strategic proximity	An investment conversation that is also a design-partner conversation. Twelve corporate vehicles.	[redacted]
E · Operator and founder angels	Can judge an enterprise sales motion themselves. 98 angels, operators and founders qualify.	[redacted]
F · Family offices and private capital	Freight wealth understands freight. Fourteen family offices in the network, and 419 more in the wider database.	[redacted]

THE SEQUENCING POINT

Supply-chain-and-software specialists (A) go first, because they read the model the way it is built and the conversation starts at deployment mechanics. Applied AI (B) follows, and mobility (C) runs alongside it. **Corporate venture (D) opens early and closes late**, because those processes run on a corporate calendar. Operator angels (E) are the fastest to conviction and can be worked at any point. Family offices (F) are where the operating-sector match matters more than the stage match.

ONE THING TO SETTLE BEFORE OUTREACH BEGINS

The deck carries two different revenue figures, and the raise slide and the onboarding form describe the instrument differently. A Supercharger introduction is made once. **Both should be settled before the first conversation,** because an investor who finds either one reprices everything else in the deck.

ROUTE A · PRIMARY FIT

Supply-chain and software dual mandates

80
declare both categories

292
declare any of the three, before stage and geography

249
declare enterprise SaaS across the network

Why this fits

You are bought by a freight operation and paid for out of a software budget. Investors who hold only a software mandate tend to value the recurring revenue and discount the operations, then ask why a software company is running a brokerage. Investors who hold only a logistics mandate ask why a freight problem is being solved with a subscription rather than headcount. **Investors who declare both read the model the way it is built:** an execution layer for a physical network, priced as software and proved on your own loads first.

Illustrative examples: vertical SaaS funds with a logistics thesis · enterprise software investors who already hold a freight company · seed funds backing operating systems for physical industries.

The conversation

Lead with the paying software customers and what the design-partner cohort is worth, then the brokerage profitability underneath it. This audience goes straight to contract value, deployment length and who does the implementation work, so reach the mechanics quickly.

[redacted] [redacted]

VENTURE CAPITAL | PRE-SEED TO SERIES A | SUPPLY CHAIN · ENTERPRISE SAAS · AI | UNITED STATES

Declared focus: supply chain and logistics, enterprise SaaS, artificial intelligence, deeptech and hardware, among eleven sectors.

Declares all three of the ways you can be read, and adds hardware: a partner who has looked at the physical end of these businesses rather than only the software layer. Pre-seed through Series A means the bridge is in band rather than at the edge of one, and as Managing Partner he can lead a conversation rather than relay one.

OUTREACH ASK

Confirm appetite for a seed bridge at this revenue level, and test how a partner holding all three mandates reads a software line sitting on top of a profitable brokerage. His answer shapes how the story is framed for the rest of this route.

Also in this route

[redacted] [redacted]	Co-founder and CEO · pre-seed through Series A; declares supply chain, enterprise SaaS, fintech and travel
[redacted] [redacted]	Principal · six sectors only: AI, enterprise SaaS, marketplace, supply chain, AR/VR, future of work